सत्यमेव जयते

NATIONAL INSTITUTE FOR CAREER SERVICE
NICS
National Institute for Career Service
नेशनल करियर सर्विस संस्थान

National Career Service
सही अवसर, सही समय
Right Opportunities, Right Time

CAREERS OPPORTUNITIES IN STOCK MARKET

Government of India,
Ministry of Labour and Employment,
Directorate General of Employment,
National Institute of Career Service,
Noida , Delhi - NCR

September 2024

Career Opportunities in Stock Market

Introduction

We are all aware of Bulls and Bears– these Bulls and Bears are not an animal but trends in the Market- Stock Market to be exact. If stock market gains it is Bullish and if it loses it is Bearish. Trade happens but entering the market at right time studying the trends and exiting the market by profit booking. There are two type of trade in Stock Market, short term trade and long-term investment of Shares of Public Companies. The income from Stock market may be considered Secondary for Salaried and Primary for Fresh startups. Everyone wants to be financially independent and wants to hit Bullseye, meaning some special achievement related to financial management- Like Buying a Flat, a SUV, travel to Foreign Country etc. With only one salary, it is difficult to achieve many things a person wants to do. Stock market offers a unique opportunity to employed to earn a secondary income and financial independence for startup and persons having understanding of stock market, trading and investment.

Every business needs money. In case of businesses where huge capital is required, the promoters of business, invests their Capital or may take loans or may float issue of shares which can be public or private placement depending on the Company Type. In case of public issue of shares (also called stock) the shares are listed on stock exchange. When a company issues shares for the first time, it's called Initial Public Offering (IPO for short).Any holder of such shares may sell their shares in the stock market. Face value of a share is decided by the floating company and it may be sold at a justifiable premium. The price of shares in the stock market is determined by the performance and growth prospects of the related company and how investors perceive it. Trade of all shares happen at either of Bombay Stock Exchange (BSE) and National Stock Exchange (NSE).

All the shares are traded electronically, and every company issues its shares in dematerialised form(Demat). National Securities Depositories Limited (NSDL) and Central Depository Services (India) Limited (CDSL) are two agencies providing depository services in the country, they are the custodians of all the shares issued. When a trade happens, ownership of shares is transferred from seller to the buyer. There are broking agencies who facilitate the trade of shares. They take the order of buying or selling shares from their clients which has to be executed on BSE or NSE. Trade order may be placed at the website or app of the broking agency, or by personal visit or over phone.

SCOPE IN STOCK MARKET

Stock market require no special qualification for Day Trading and Swing Trading also known as Intraday traders, these traders are individuals who purchase and sell equities and shares regularly for financial gains. They strategize and identify entry and exit points for share values and make the necessary transactions to maximise profits. Traditional Broking firm offers simply job of attending phone calls, receive trade orders and enter these to the trading platform.

Customer services roles wherein one has to deal with the issues or concerns raised by clients or provide guidance to people which may be in person, over phone or through chats. One may get such roles with simple qualifications of 10+2 or graduation, with good communication skills and knowledge of working on computers.

Stock Market offers rewarding opportunities but are challenging, Passion Discipline and knowledge is essential for Success in Stock Market.

JOBS IN STOCK MARKET

Post	Description	Qualification :	Expected Minimum Salary
Grade A, SEBI	Stock markets are regulated by Securities and Exchange Board of India (SEBI). If you want to work with SEBI, for getting onto SEBI	Master's or Bachelor's Degree in Law, Bachelor's degree in Engineering or qualification of Chartered Accountancy/ Chartered Financial Analyst/ Company Secretary / Institute of Cost and Works Accountant of India	₹18,00,000 per year
Finance/ Accounts Manager	The business of stock market is the business of money. Broking houses need people to manage the inflow and outflow of money and maintain proper accounts	Graduates and postgraduates in Commerce (B.Com/M.Com)	₹15,00,000 per year
Equity Researcher	Equity researchers make detailed study of companies whose stocks are traded on platforms like National Stock Exchange or Bombay Stock Exchange	Postgraduates in Commerce MBA Finance, Certificate in Charter Financial Analyst(CFA)	₹12,37,703 per year
Portfolio Manager	The job of a Portfolio Manager is to understand the investment objective and time horizon by talking to the clients and then decide investment strategies	(B.Com/M.Com), CA, Cost Accountant, MA Statistics	₹7,61,753 per year

Fund Manager	: Fund Managers are required to play a bigger role particularly in mutual fund companies and pension funds. They decide the components of a particular mutual fund scheme depending on the nature of the scheme	MBA(Finance) , CA, Cost Accountant	₹6,50,000 per year
Technical Analysts	Technical analysis in the parlance of stock market refers to mathematical and scientific approach to develop a view on the trend in stock market or on a particular stock	B.Tech, MBA DA, Finance, CA, Cost Accountant	₹ 4,47,600 per year
Dealer	Dealers buy, hold and sell shares and equity on a stock exchange. They try to procure stock prior to a demand surge and sell it to earn Profit	No Specific Qualification	₹ 2,93,855 per year

COURSES IN DEMAND

MBA/ Post Graduate Diploma in Management (PGDM) in Finance

Chartered Accountant, Chartered Financial Analyst and Cost Accountants,

Certificate in Financial Planning,

Courses in Risk Management, Business Analyst, Data Science, Big Data Analyst,

Master's degree in any discipline or Bachelor's Degree in Law, Bachelor's degree in Engineering or qualification of Chartered Accountancy/ Chartered Financial Analyst/ Company Secretary / Institute of Cost and Works Accountant of India. Specialists' roles are available in legal, information technology, engineering and research streams. For research stream Master's Degree in

Statistics/Economics/Commerce/Business Administration (Finance)/Econometrics is required.

Financial Technology has emerged as a new discipline which carries a scope also to work with stock exchanges, broking firms and mutual fund companies etc.

FEW TOP INSTITUTES OFFERING COURSES IN STOCK MARKET

Institute	Course Name	Course Description	Eligibility
National Institute of Financial Markets (NIFM)	Advanced-level Courses in the Stock Market	Comprehensive course covering technical and fundamental analysis, risk management, and trading strategies.	Graduates or postgraduates in any field.
National Institute of Securities Markets (NISM)	Various NISM Certification Courses	Offers certifications in areas like capital markets, derivatives, mutual funds, and depository operations.	Graduates or postgraduates in any field.
Indian Institute of Management (IIM) Ahmedabad	Financial Markets	Provides a deep understanding of financial markets, including equities, bonds, derivatives, and risk management.	Graduates or postgraduates with relevant work experience.
Indian Institute of Management (IIM) Calcutta	Investment Management	Covers topics like portfolio theory, security analysis, and investment strategies.	Graduates or postgraduates with relevant work experience.
Indian Institute of Technology (IIT) Bombay	Financial Engineering	Focuses on quantitative methods and mathematical models used in finance.	Graduates or postgraduates in engineering or mathematics.
Shyam Lal College, University of Delhi	Certificate Courses in Stock Trading	Offers basic and advanced courses in stock trading.	Graduates or postgraduates in any field.

Factors that influence Stock Market:

- Sentiment, Government's Economic Reform
- Market Psychology
- Demand and Supply
- Companies Performance, Corporate Governance
- Election Results

How to Get Rich from Stock Market

- Learning the skills of analyzing the Market Trends considering the three factor Price-Time- Volume
- Learning the Skill of Interpreting the Sentiment of the Market
- Learning the Skill to understand the **Bulls and the Bear** Psychology, Who is strong ?

Caution: Investment and Trade in Stock Market are Challenging, Get in with knowledge and Skills

NOTE: For detailed information relevant Websites may be searched by referring the name of Institute or platform in the search.

SOURCES: Employment News and relevant Websites.

HOW TO VISIT NICS, NOIDA

TO CONTACT

Director,
National Institute for Career Service (NICS), Directorate General of Employment, Ministry of Labour and Employment,
Government of India,
A-49, Sector 62, NOIDA-201309.

Google Map Link: https://goo.gl/maps/sdiP3JLa4Ew
Contact No. : 0120-2405623,24,25.
Email ID : nicsnoida-cirtes[at]gov[dot]in, cirtesnoida[at]gmail[dot]com, nicsnoida.trg[at]gmail[dot]com

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